

WHO IS HEALTH CARE VISIONS?

An Experienced Strategic Partner

Health Care Visions, Ltd. is a nationally renowned consulting firm offering specialized expertise and services to hospitals to identify and evaluate existing or emerging opportunities in cardiovascular and peripheral vascular services.

Health Care Visions, Ltd.'s staff consists of Master's prepared clinical and business consultants who possess a tremendous amount of experience in managing successful cardiovascular and peripheral vascular programs for hospitals ranging from small institutions to some of the country's largest health care systems.

Our consultants are well versed in the latest, most advanced technologies and best medical practices in this rapidly evolving service category. We have provided assistance to over 85 hospitals, with assignments ranging from short, time-limited, task specific engagements to long-term strategic partnerships.

We welcome the opportunity to discuss your needs and explore solutions that can strengthen your existing programs or assist with the implementation of new services.



*Consultants Specializing in
Cardiovascular Programs*

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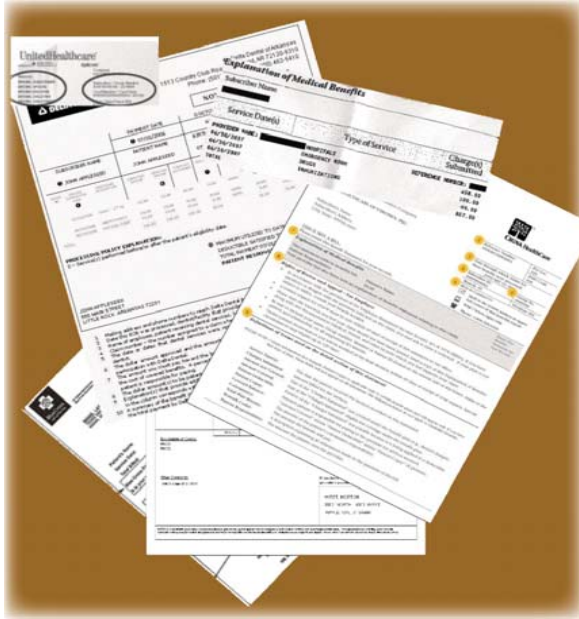
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Perfusion Services Assessment




Health Care Visions

Health Care Visions, Ltd. (HCV) will conduct a comprehensive review of perfusion activities such as supporting open heart surgery, balloon pump monitoring and all covered perfusion services.



The information will permit the hospital to critically look at costs, negotiate new contracts and determine if outsourcing services vs. an “in house” program makes good clinical and business sense. The project will assess specific details of your current situation and will focus on the following:

Approach

- Review the current contract for perfusion services
- Retrieve, assess and analyze all current clinical and operational data through reports, site visits and interviews
- Work with key administrative and medical staff to:
 - Determine if the perfusion services meet the clinical and operational needs by reviewing volume, productivity and outcomes data
 - Assess current oversight and monitoring of services, quality of delivery of perfusion and satisfaction
 - Interview all appropriate physicians and personnel associated with the delivery of perfusion to identify current and future issues
- Assess clinical plant requirements, operating and services requirements
- Review staffing including case coverage, after hours coverage, replacement

staffing for benefit time or leave of absence

- Project future needs requirements to include detailed equipment and supply lists, operating requirements and staffing model dependent on volume/clinical care needs and complexity
- Provide information on the challenges and benefits of developing an “in house” perfusion program by integrating Health Care Visions’ perfusion services specialty knowledge to provide assumptions gained through previous experiences
- Provide information and assistance to review/develop perfusion personnel job descriptions that include roles and responsibilities, education and training and outlines ongoing competency requirements
- Assess current charging and billing and recommend the most appropriate processes
- Review and assess the current processes for equipment maintenance, repair and replacement and recommend model changes
- Compile a comprehensive report of findings for executive review and deliberation